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# Agenda

- What we do
- The landscape we operate in
- Building & maturing capability
- A new approach
- Value to the practitioner
- Demo
- Take aways





#### What we do

Help the Enterprise deploy robust collaboration solutions by adding value to their existing investment in the Microsoft platform





Collaboration

Advisory

Apps

Integration

Mobility

Resourcing



















**Mission Critical** 

Safety Critical

#### **Business Critical**









- CIOs need to respond to ongoing needs for efficiency and growth by renovating the core of IT
- Shifting to exploit a fundamentally different, digital paradigm, including new technologies and trends
- Current enterprise IT is not set up to easily deliver on this
- 51% CIOs are concerned that the digital torrent is coming faster than they can cope
- 42% CIOs don't feel they have the right skills and capabilities in place to face this future





















# **Building & maturing capability**







### Building & maturing capability .....takes TIME & PEOPLE



www.employeeengagement.com 2014 survey



Outliers: The Story of Success - by Malcolm Gladwell

#### ~3.5 Years to deploy well adopted Intranet

~6.4 Years to reach CMMI Level 5

~6.3 Years for people to get skilled !!





### The rate & volume of change only adds to the CIO / PMO digital transformation dilemma.....



Success .....isn't based on your ability to simply change. It is based on your ability to change faster than your competition, customers and business – Mark Sanborn













Project Challenge expo 2015



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#### PEOPLE



#### Managing Talent and Change

High performers achieve significantly more successful strategic initiatives by effectively managing their project management talent. Furthermore, they demonstrate successful organizational change management, which is more effective with actively engaged sponsors.



#### Project, Program and Portfolio Management Maturity

High-performing organizations fully understand the value of project management, have a project management office (PMO) and use standardized project management practices throughout the organization.

# 

#### **Benefits Realization**

Organizations need to focus on effectively establishing, measuring and communicating the intended benefits of projects and programs.



Twice as many high performers have actively engaged sponsors compared to low performers.

PMI Pulse of the Industry Report 2014



Four times more high performers have project, program and portfolio management that is highly mature compared to low performers.



Five times more high-performing organizations have highly mature benefits realization compared to low-performing organizations.











Delivery of projects beyond existing capability req investment to meet increased maturity levels



P Reid, Wired Consulting PMI Queensland Conf, July 2012







## **Assessments Match Reality**



Poor process readiness ranked as the biggest <sup>40%</sup> Enterprise challenge 47%



13%





# **Positioning Vs other options**







# Who benefits from usage

- PMO & Project Managers
- CxO / Board & Head Office
- Strategy & Transformation
- IT & Information Systems
- Continuous Improvement
- Continuity Planning & Audit
- OD & Capability Maturity Planners
- Advisory Consulting & Service Providers





# Take aways

- Volume of change = Enterprise challenge
- The change & maturity journey is complex
- It is now a competitive imperative
- Without change companies are left behind
- It takes time & people to effect change
- Holistic / agile assessment is possible
- SharePoint offers a collaborative option





#### **Outcome Manager**







## Final thought.....



#### Intelligent disobedience

.....where you train man's best friend to act against the owner's instruction in an effort to make a better decision



